

# Look for these DJ "red-flag" warning signs:

*Print a copy of this form for your reference.*

- DJ who does not make you feel secure (trust your instincts)
- Person who only works as a DJ "part time"
- DJ who advertises a low price only to try to up-sell you
- DJ who performs using pre-programmed or automated music
- DJ who doesn't appear professional upon your first meeting
- DJ from a "one-stop" wedding company

("One-stops" are companies that provide multiple services [i.e.: DJ, photography, videography, flowers, catering, linens, coordinator, etc.]. They are influenced by the greed of an open pocketbook and are interested in the large sums of money spent for weddings. A vendor with true passion for their industry usually specializes in only one product)

- DJ who is required to be used per an event facility or event manager
- A price that seems too good to be true
- A price that is lower than the average
- A price that is higher than the average
- DJ who does not use a contract
- Lack of experience as a DJ
- Little-to-no experience in the music industry
- Little business experience
- Company that sends out DJs other than the DJ you meet with
- DJ who lives or works outside the area where you desire service
- DJ who is paying a percentage or fee to be referred to you
- DJ who will not meet you in person prior to hiring them
- DJ who wants to drink alcohol while working
- No backup equipment
- No liability insurance
- Claiming to have 100's of thousands of songs
- DJ who wants a percentage of your overall event budget